

<b>I. JOB INFORMATION</b>	
Company name	«Regional electrical power networks» JSC
Type:	Full time
Job title:	Deputy Chairman of the Board for Economics and Finance
Duration of the assignment:	3 years with possible extension
Duty station	Uzbekistan
<b>II. JOB DESCRIPTION</b>	
<p>Summary: The Deputy Chairman of the Board for Economics and Finance in this position, as a member of the executive body of the Company, will cooperate with the Chairman of the Board in terms of expanding operational capabilities in the company, assessing and managing financial risks, making managerial decisions in the direction of economic and financial development of the company, promoting its business goals and ensuring financial stability.</p> <p>In order to effectively manage day-to-day financial and economic operations in the Company's activities, this position is responsible for:</p> <ul style="list-style-type: none"> <li>- determination and establishment of a strategic direction for the key financial and economic operations of the company: commercial and economic functions of managing processes in the activities of the company and its structural enterprises;</li> <li>- commercial project management in terms of ensuring the creditworthiness, liquidity and financial independence of the company;</li> <li>- coordinating issues within the top management of the company to ensure that the lending, investment portfolio management, financial risk management and economic administration functions work effectively and efficiently to achieve the company's stated goals.</li> </ul>	
<b>III. DUTIES AND RESPONSIBILITIES</b>	
<p><b>1. Principal duties and responsibilities include the following:</b></p> <ul style="list-style-type: none"> <li>- define and promote the commercial development strategy of the company for its further effective functioning;</li> <li>- provide strategic leadership to the company to determine the pathways for business growth and profitability of the company;</li> <li>- control the management of all financial and economic processes for which he is responsible, establishing and ensuring compliance with standards, procedures and work processes;</li> <li>- ensuring the closure of all ways of leakage of the company's income during the operation of the power grid facilities through interaction with stakeholders;</li> <li>- develop strategic plans and budget to increase the company's revenue base;</li> <li>- to ensure effective management of structural regional divisions (enterprises) in conjunction with the head commercial services;</li> <li>- periodically (monthly, quarterly and annually) report on the results of the company's activities on financial and economic operations in order to ensure a high level of company transparency;</li> </ul>	
<p><b>2. Technical Duties:</b></p>	

- develops and recommends new and innovative ways of working in sales departments with the aim of increasing efficiency, customer satisfaction, quality of service and the sustainability of the company's income;
- leads the development and implementation of an effective plan for predicted cost reduction of the company;
- advise the Chairman of the Board on proactive actions in the direction of financial and economic operations that need to be taken;
- stimulate the introduction of smart technologies to support the company's financial and economic reporting;
- advise the Chairman of the Board on proactive actions to be taken;
- stimulate the introduction of smart technologies to support the company's financial and economic reporting;
- stimulate the development of measures and procedures to increase the sustainability of the company's distribution network;
- conduct regular review and analysis of data on the financial condition of the company and its structural entities with the aim of taking urgent action if necessary, as well as preparing periodic reports for the top management of the company;
- ensure close monitoring of the growth of accounts receivable and payable of the company and its structural enterprises, as well as provide recommendations for corrective actions;
- coordinates and receives operational reports from the Main Commercial Services on daily financial transactions, as well as income and expenses;
- maintains and ensures communication with regulators and other stakeholders in the field of resolving financial issues related to the company's activities.

### **3. Duties in project management:**

- lead project teams in terms of increasing economic efficiency and monitor their implementation in accordance with the company's strategic plan;
- define and provide a process for monitoring projects to increase the company's profitability for subsequent actions and the formation of reports;
- identify project risks and evaluate the project outcome (cost, time and quality);
- plan and conduct internal and external project meetings;

### **4. Leadership and team building**

- cooperate with the Chairman and members of the Board in maintaining high standards of financial and economic management of the company and its structural divisions;
- promote new goals to ensure the efficient functioning of the company;
- implement processes, infrastructure and effective management practices to ensure and maintain the continuous growth and expansion of the company;

## **IV. QUALIFICATIONS AND SKILLS:**

- a master's degree in economics and finance or business administration in electrical engineering;
- MBA will be an added benefit;

- knowledge of the principles of business, operations and management.
- knowledge of work in the field of finance and energy in Uzbekistan will be an additional advantage;
- at least 15 years of work experience, at least 5 years in a managerial position;
- significant experience in successful business;
- proven management skills with excellent operational skills and the ability to manage people acquired in challenging environments;
- strategic thinking with the ability to develop approaches that ensure the growth of the company's income;
- knowledge and understanding of the electricity distribution and sales market;
- the ability to see the big picture and plan out the details;
- strong management experience and strong business acumen;
- the ability to work well under pressure and be extremely organized;
- effective communication skills.